



Focus Applied Technologies Snd. Bhd.

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Technical Marketing

We are seeking a Technical Marketing person to help in the sales of various engine and chassis dynamometer and mechanical power components. The job will be based in Nibong Tebal Penang, Malaysia and may be required to travel various destinations around South East Asia.

The work will mostly consist of contacting perspective customers, existing customers, and network partners involved in the areas of vehicle and engine test systems, Engine Performance Systems, Electric Vehicles, and transportation related industries. This will entail both working with customers on line, and visiting customer sites, preparing of marketing materials, performing demonstrations, attending conferences and etc. The successful candidate will receive extensive training in functioning of dynamometers, engines, vehicles and electrical and mechanical power systems.

The candidate **must** have the following capabilities:

- Ability to ride motorcycles
- Ability to analyze data on computers (eg. Excell)
- Ability to read and write technical English, speak Malay and preferable Mandarin Chinese
- Ability to communicate technical specifications and details effectively
- Ability to travel on his own to international destinations.
- Ability to operate basic shop equipment including power supplies, volt meters and digital oscilloscopes, hand tools, milling machines, lathes, MIG welders.
- Exceptional interpersonal skills.

Ideally the candidate also has the following capabilities:

- Understands the fundamentals of Internal Combustion Engines and vehicles
- Understands technical data analysis

Any inquiries, please do not hesitate to call:

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